

# Grow Where You're Planted

Anthony L. Williams, CGCS

Director of Grounds

Stone Mountain Golf Club by Marriott

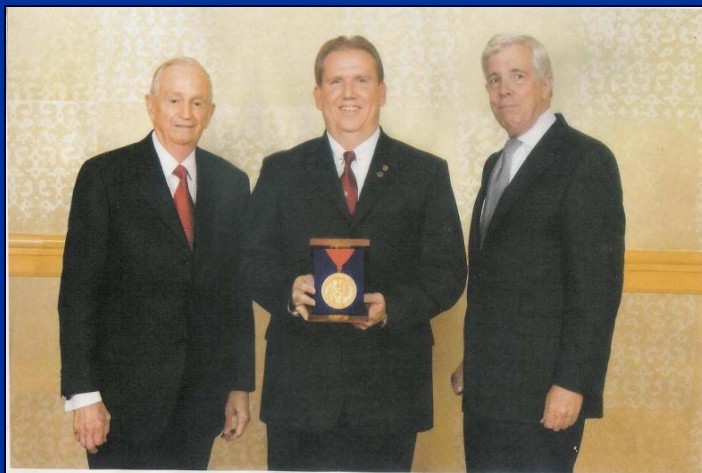
Evergreen Marriott Conference Resort

Stone Mountain Inn

# Maximizing your current position



Anthony Williams, CGCS, (left) receives TurfNet's Superintendent of the Year Award from Scott Cole of presenting sponsor, Syngenta.



*Bill Mancini*

*Bill Shaw*



# Key Areas of Influence, The 4 P's

- People
- Programs
- Profit
- Personal Legacy

# People

- Develop positive relationships
- Create WIN – WIN situations
- Resolve conflicts/solve problems
- Edify others
- Listen
- Celebrate successes
- Empower stakeholders, managing up and down the organization

# Programs

- Exceed expectations (and then some)
- Aspire to achieve worthy goals and milestones
- Encourage a sense of team
- Keep score
- Develop a Public Relations Program for you and your department
- Take pictures!
- Organize all pertinent documentation

# Actual Score Board



# Profit

- The strength of any business is measured by profit!
- Know your entire business
- Develop contingency plans
- Blend tradition with innovation
- Research trends and technology
- Understand primary levers within your business and industry

# Personal Legacy

- Quality of Life, Life Balance
- Opportunities for growth
- Sense of security
- Evidence of ethics and excellence
- Record of service
- Matching your job with your deepest aspirations and beliefs will make each day at work a better experience
- Persevere

See the future and build  
it a little each day!



Questions???

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